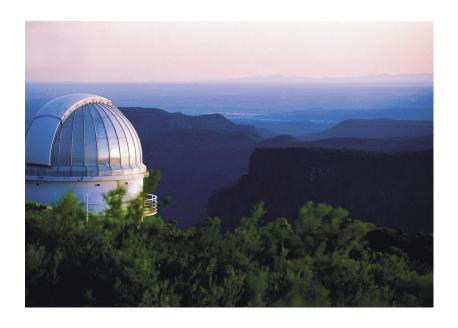
Generating Local Tourism Opportunities



Organised by Building Our Warrumbungle Communities

Presented by Peter Kenyon





BOWC Team















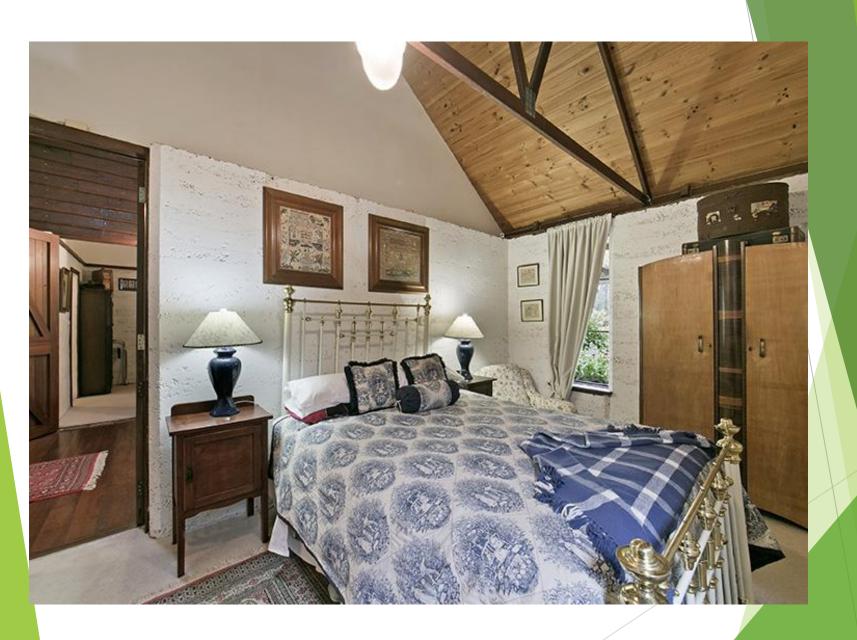






Hillside Country Homestead, York, WA





Value of Tourism

" 20 visitors staying over night, each night for a year has the same economic impact on a community as a business with an annual payroll of \$2.5 million"

(West Australian Tourism Commission)

Focus of Tourism

- ▶ 1. Attracting visitors.
- ▶ 2. Holding visitors.
- > 3. Getting visitors to put their hands into their pocket to spend on local products and services.
- ▶ 4. Giving visitors such a good time, they will return and tell others.



Australian Government

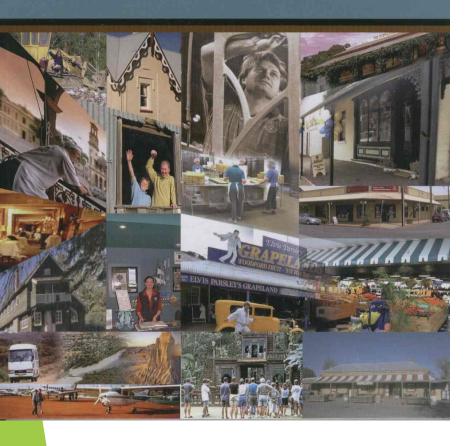
Rural Industries Research and Development Corporation

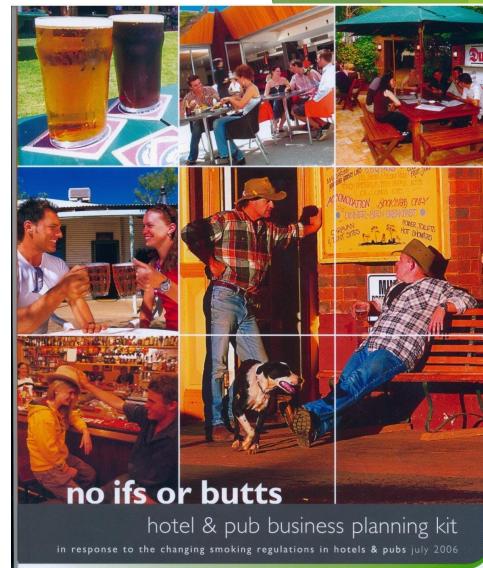
A report for the Rural Industries Research and Development Corporation by Peter Kenyon

RIRDC Publication number 04/137

GOOD Enough Never Is

lessons from inspirational businesses in rural Australia





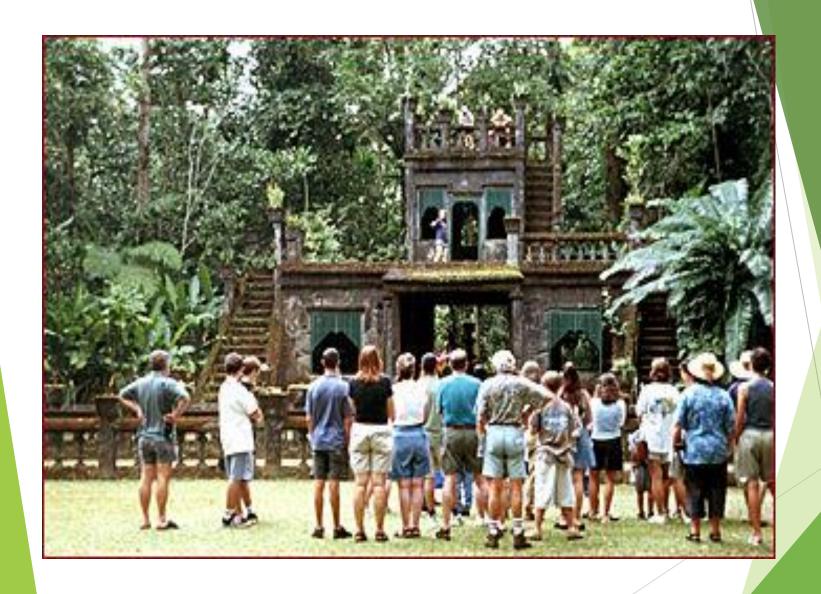


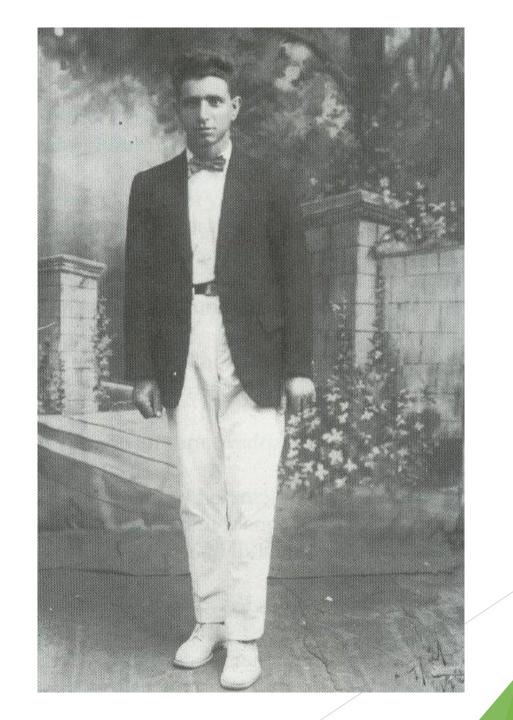




This publication has been developed by the Western Australian Tourism Commission (Tourism Western Australia) in consultation with Australian Hotels Association.











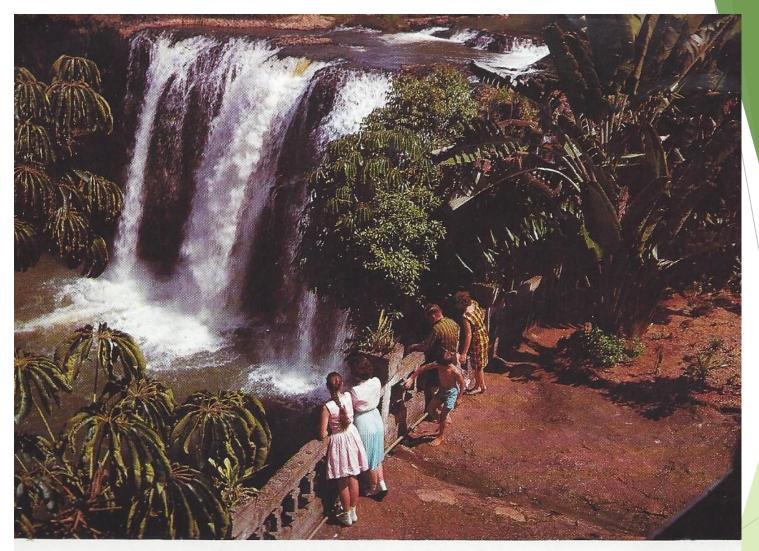


Souvenir Folder of



PARONELLA PARK





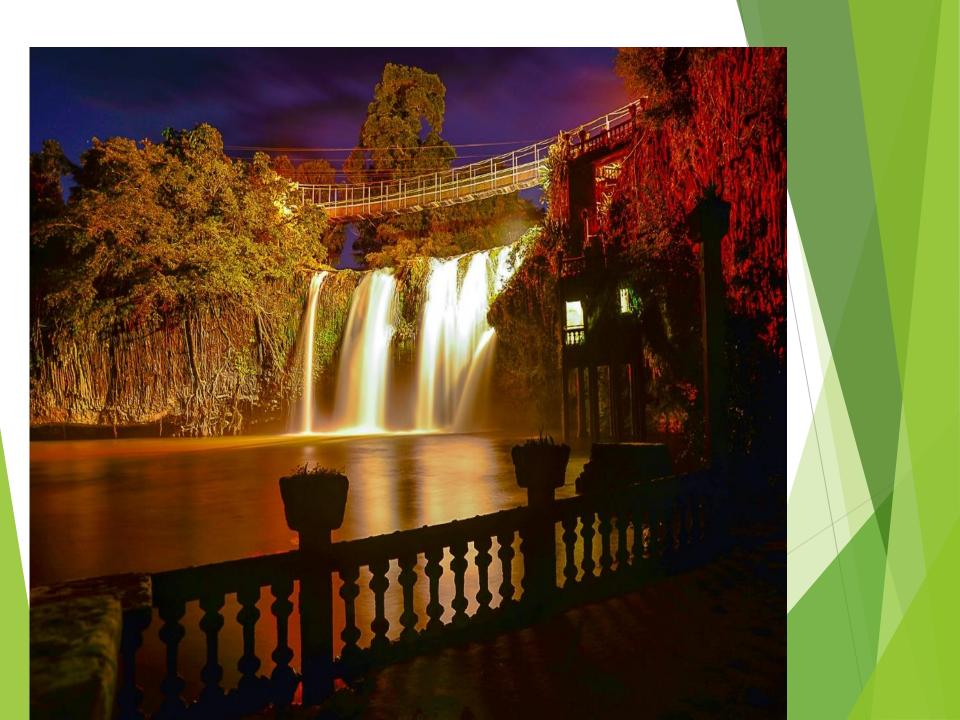
Mena Creek Falls, Paronella Park.



THE MODERN PICTURE THEATRE











Paronella Park

'Our task is to take the vision and dream of Jose Paronella - an exciting and incredible story, blend it with the beauty of his creation and produce an experience for the vision '

	VISITO(Mark Evens)				PRICE
1993 \$4	8000			1/2	
2020	125,000	+	75		
\$44					

Number 1 in RACQ's 150 Must Do's Award voted by the public in 2009



'Our marketing is fair, our customer service is extraordinary. That's what makes us successful.'

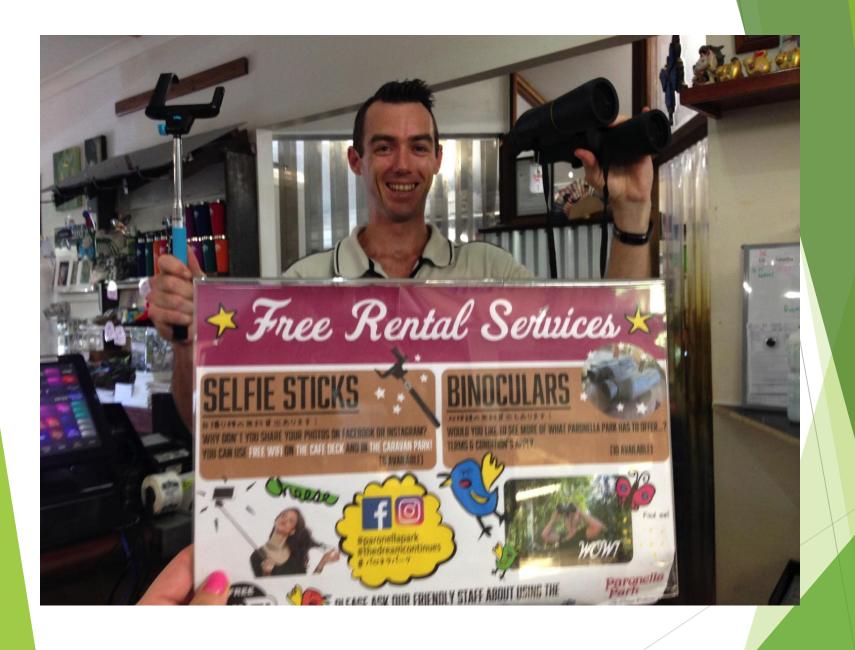
> Mark Evans, Paronella Park



Admission Includes

- Greeting and Farewell
- 2 Year Pass (Loyalty)
- Departing gift
- Tour guide gift (Bookmark)
- English/Japanese/Chinese/ Korean Tours-Day and Night
- Umbrellas
- Insect Repellent
- Sunscreen
- Water Refills
- Binoculars
- Vehicle Transfers
- Botanical Guide
- Van Park site for 1 night
- 2 Park Pass

- Hydro Tour
- Selfie Sticks
- Wi-Fi
- Instagram Photo
- BYO food in Café
- Torches
- Audio Tours in 10 Languages
- Souvenir Guide 15 Languages
- Free Dog Sitting









Our Guarantee

Paronella Park aims to give it's Customers an experience of a life time. If your visit to Paronella Park was not a "not to be forgotten" experience we will gladly refund your admission charge.





















AUSTRALIA

RAVENSTHORPE, WA

STRA

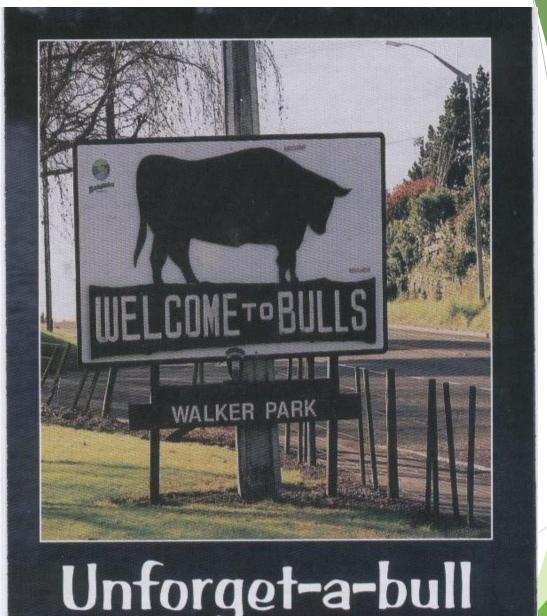
THALLON, QLD

DRAPL AND THE ZOOKEEPER

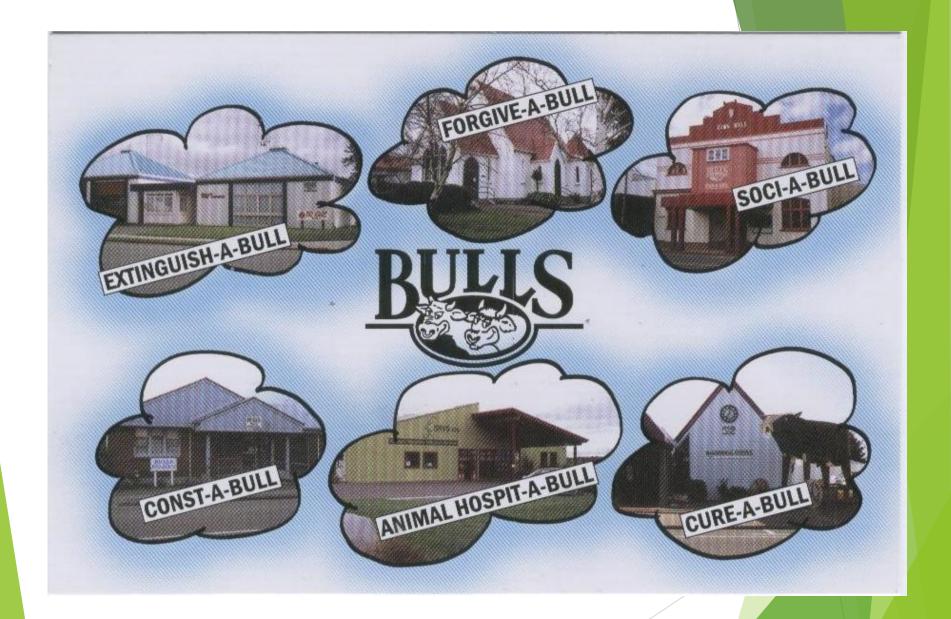
2018



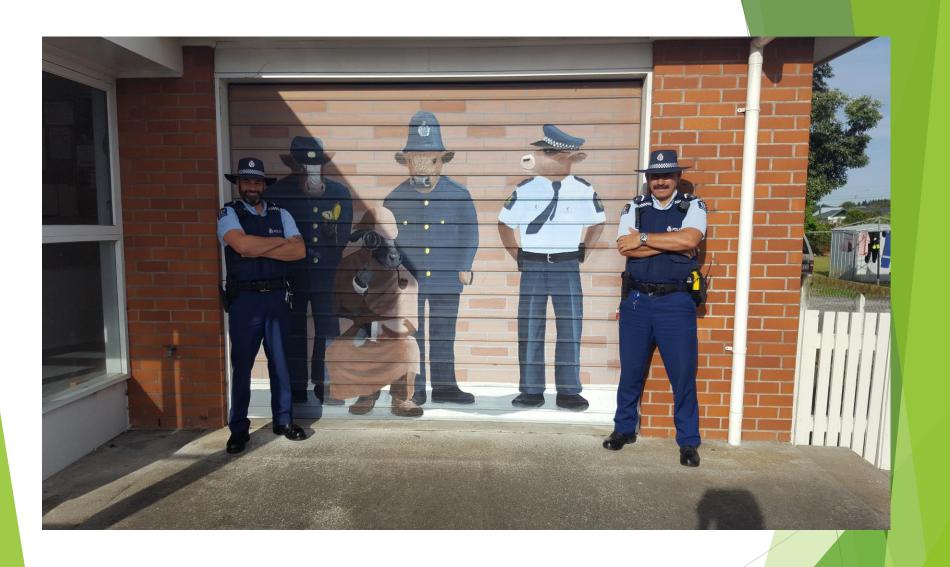




Unforget-a-bull







Police - Const-a-bull













Greetings



People are RESPECT-A-BULL, HOSPIT-A-BULL and AMI-A-BULL

The town is LOCATE-A-BULL, REACH-A-BULL and ACCESS-A-BULL

You will be safe here as we have a CONST-A-BULL who is RELI-A-BULL and INDEFATIG-A-BULL

You will not be hungry because food variety is AVAIL-A-BULL and DIGEST-A-BULL

This town is IRRESIST-A-BULL

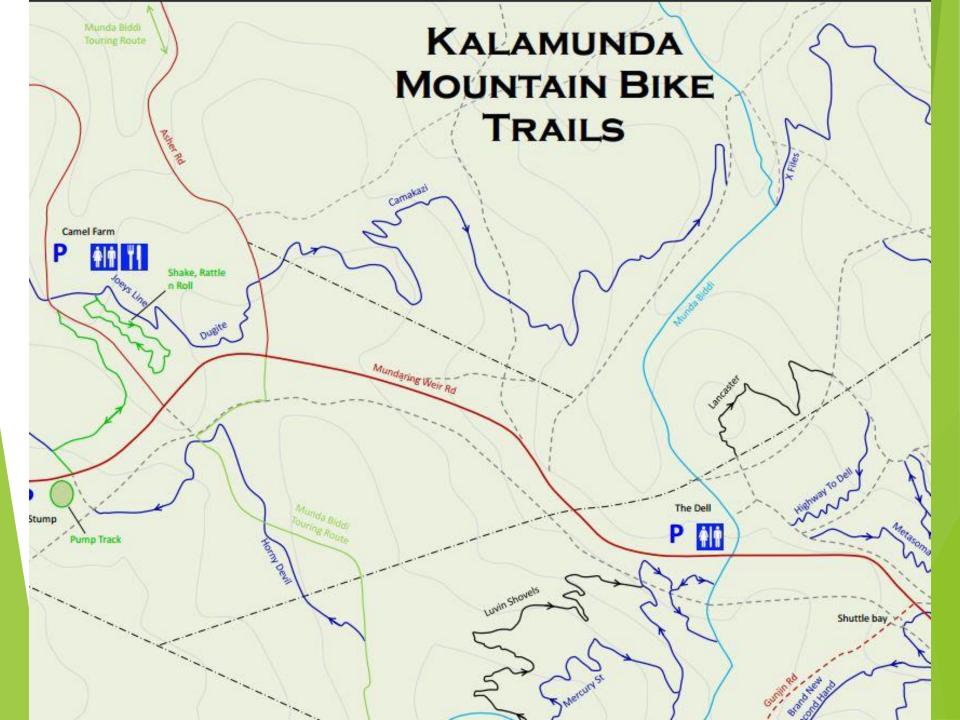
Key Lessons

- · Exceptional customer service.
- Engagement of local community.
- Identification, connection and mobilisation of local assets.
- · Effective marketing.
- · Collaboration and networking.
- WOW factor.
- · Continuous innovation.













Focus of Tourism

- ▶ 1. Attracting visitors.
- ▶ 2. Holding visitors.
- > 3. Getting visitors to put their hands into their pocket to spend on local products and services.
- ▶ 4. Giving visitors such a good time, they will return and tell others.



Questions? Comments?

What helps you run a tourism business in the Warrumbungle Shire?

What hinders you run a tourism business in the Warrumbungle Shire?

What could enhance tourism in the Warrumbungle Shire?

Norfolk Island Vision Statement

- We will commit to a sustainable tourism industry that values the environment and our community lifestyle.
- ► We will welcome visitors to an experience surprising in its uniqueness, diversity and in the spirit of connectedness.
- We will work together as an industry, exceeding visitor expectations.

Guiding Principles

- ► Respect for the environment
- ► Respect for local resident values
- Partnerships and collaboration
- ► Authentic Experiences
- ► Welcoming "Local" culture
- Exceptional customer service- exceed visitor expectations
- ► Innovation